

Friday, August 02, 2019 | Monthly Market Outlook, an excerpt

## Cognor hold (no change)

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Cognor shareholders approved the Management Boards recommendation for a 2019 dividend payout in a total amount of PLN 36m, representing per-share dividends of PLN 0.29 and implying dividend yield close to 17%. The date of record has been pushed back to 23 October, with payout the now scheduled for 17 January 2020. Cognor's s 2019 Q2 earnings report, slated to be released on August 14th, is expected to show marked deterioration in profits, and for this reason, we would hold off investment until then. When it comes to future prospects, the second half of 2019 at Cognor is looking much better owing to the increasing cost advantage of the more efficient EAF steel producers over BOF steelmaking, with the global steel industry expected to regain momentum in the second half of the year. We maintain a hold rating for Cognor with an intact target price of PLN 1.84 per share.

<b>Current Price</b>	1.67 PLN	<b>Upside</b>
<b>9M Target Price</b>	1.84 PLN	<b>+10.2%</b>

	rating	target price	issued
<b>unchanged</b>	<b>hold</b>	<b>1.84 PLN</b>	<b>2019-07-25</b>

Key Metrics			COG PW	vs. WIG
Ticker	COG PW	1M Price Chng	-5.4%	-3.0%
ISIN	PLCNTSL00014	YTD Price Chng	+4.4%	+2.3%
Outst. Stock (m)	175.0	ADTV 1M		PLN 0.2m
MC (PLN m)	292.2	ADTV 6M		PLN 0.2m
EV (PLN m)	534.5	EV/EBITDA 12M fwd	4.2	+25.3%
Free Float	-	EV/EBITDA 5Y avg	3.4	premium

### Earnings Projections

(PLN m)	2017	2018	2019P	2020P	2021P
Revenue	1,789	2,082	2,004	1,900	2,086
EBITDA adj.	146	200	108	100	106
EBITDA margin	8.1%	9.6%	5.4%	5.3%	5.1%
EBIT adj.	104	156	62	50	57
Net income adj.	32	94	34	27	35
P/E adj.	9.2	3.1	8.6	10.8	8.3
P/B	1.3	1.1	1.0	1.0	1.0
EV/EBITDA adj.	4.3	2.6	4.9	5.1	4.6
DPS	0.00	0.07	0.21	0.13	0.11
DYield	0.0%	4.1%	12.3%	7.6%	6.5%

Forecast Update (% change)	2019P	2020P	2021P
Revenue	0.0%	0.0%	0.0%
EBITDA	0.0%	0.0%	0.0%
Net income	0.0%	0.0%	0.0%
Sales volume	0.0%	0.0%	0.0%
Product prices	0.0%	0.0%	0.0%
Scrap prices	0.0%	0.0%	0.0%

### Financial Highlights

(PLN m)	2017	2018	2019P	2020P	2021P
Ferostal volume (k tons)	426	401	393	361	432
HSJ volume (k tons)	231	237	232	253	268
Zlomrex volume (k tons)	131	173	176	180	183
Ferostal spread (PLN/t)	953	1,191	1,147	1,159	1,189
HSJ spread (PLN/t)	1,272	1,723	1,680	1,610	1,598
<b>Operating cash flow</b>	<b>145</b>	<b>232</b>	<b>91</b>	<b>110</b>	<b>92</b>
D&A	41	44	47	50	49
Working capital	11	44	15	17	-5
<b>Investing cash flow</b>	<b>-15</b>	<b>-38</b>	<b>-50</b>	<b>-50</b>	<b>-35</b>
CAPEX	16	38	50	50	35
<b>Financing cash flow</b>	<b>-53</b>	<b>-196</b>	<b>-9</b>	<b>-88</b>	<b>-68</b>
Dividends/Buyback	0	-12	-36	-22	-19
FCF	123	179	66	60	58
FCF/EBITDA	87%	90%	61%	60%	55%
OCF/EBITDA	103%	116%	84%	110%	86%

### Key Balance Sheet Figures

(PLN m)	2017	2018	2019P	2020P	2021P
Assets	951	1,001	1,035	970	986
Fixed assets	398	379	401	393	370
Equity	225	278	279	284	300
Minority interests	225	278	279	284	300
Net debt	325	209	225	204	179
Net debt/EBITDA (x)	2.3	1.0	2.1	2.0	1.7
Net debt/Equity (x)	1.4	0.8	0.8	0.7	0.6

### Relative Valuation Summary

	P/E			EV/EBITDA		
	19P	20P	21P	19P	20P	21P
Minimum	4.3	5.3	5.2	2.8	2.9	3.0
Maximum	23.3	16.7	14.1	11.9	6.8	6.4
Median	9.0	9.0	8.7	5.8	5.3	4.9
Weight	17%	17%	17%	17%	17%	17%

### DCF Analysis

(PLN m)	19P	20P	21P	22P	23P	24P	25P	26P	27P	28P	+
Sales volume	625	614	700	749	778	804	820	836	836	836	836
Product prices	2,304.4	2,213.3	2,198.3	2,209.6	2,220.4	2,231.6	2,243.7	2,255.8	2,267.8	2,279.9	2,291.9
Scrap prices	1,088	1,005	990	990	990	990	990	990	990	990	990
Revenue	2,004	1,900	2,086	2,207	2,286	2,358	2,409	2,462	2,478	2,494	2,510
EBITDA	108	100	106	94	90	86	83	81	81	83	85
EBITDA margin	5.4%	5.3%	5.1%	4.3%	3.9%	3.6%	3.5%	3.3%	3.3%	3.3%	3.4%
EBIT	62	50	57	47	43	40	38	35	34	35	37
Tax	7	6	8	6	6	5	5	5	5	5	5
CAPEX	-50	-50	-35	-36	-37	-39	-40	-43	-46	-47	-47
Working capital	15	17	-5	-5	-6	-5	-4	-4	-1	-1	-1
FCF	66	60	58	47	40	36	34	29	29	31	33
PV FCF	64	54	48	36	29	24	21	16	15	15	
WACC	7.6%	7.6%	7.8%	7.8%	7.9%	7.9%	8.0%	8.0%	8.0%	8.1%	8.1%
Risk-free rate	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%

### DCF Summary

(PLN m)	
Beta	1.2
FCF perp. growth rate	2.0%
PV FCF	321
Net debt	209
Other adj.	18
<b>Value per share (PLN)</b>	<b>2.01</b>

### Valuation Summary

(PLN)	Weight	Price
Relative Val.	50%	1.43
DCF Val.	50%	2.01
Implied Price		1.72
Cost of equity (9M)		7.0%
<b>9M Target Price</b>		<b>1.84</b>

**List of abbreviations and ratios contained in the report:**

**EV** – net debt + market value  
**EBIT** – Earnings Before Interest and Taxes  
**EBITDA** – EBIT + Depreciation and Amortisation  
**P/CE** – price to earnings with amortisation  
**MC/S** – market capitalisation to sales  
**EBIT/EV** – operating profit to economic value  
**P/E** – (Price/Earnings) – price divided by annual net profit per share  
**ROE** – (Return on Equity) – annual net profit divided by average equity  
**P/BV** – (Price/Book Value) – price divided by book value per share  
**Net debt** – credits + debt papers + interest bearing loans – cash and cash equivalents  
**EBITDA margin** – EBITDA/Sales

**OVERWEIGHT (OW)** – a rating which indicates that we expect a stock to outperform the broad market  
**NEUTRAL (N)** – a rating which indicates that we expect the stock to perform in line with the broad market  
**UNDERWEIGHT (UW)** – a rating which indicates that we expect the stock to underperform the broad market

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**DCF** – acknowledged as the most methodologically correct method of valuation; it consists in discounting financial flows generated by a company; its weak point is the significant susceptibility to a change of forecast assumptions in the model.

**Relative** – based on a comparison of valuation multipliers of companies from a given sector; simple in construction, reflects the current state of the market better than DCF; weak points include substantial variability (fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

**Economic profits** – discounting of future economic profits; the weak point is high sensitivity to changes in the assumptions made in the valuation model.

**Discounted Dividends (DDM)** – discounting of future dividends; the weak point is high sensitivity to changes in the assumptions as to future dividends made in the valuation model.

**NAV** - valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a company.

**mBank issued the following investment recommendations for Cognor in the 12 months prior to this publication**

**Cognor**

Rating	hold	accumulate	accumulate	overweight	neutral	underweight	neutral
Rating date	2019-07-25	2019-07-03	2019-06-14	2019-06-03	2019-05-09	2019-03-05	2018-12-05
Target price (PLN)	1.84	1.84	1.79	-	-	-	-
Price on rating day	1.75	1.77	1.64	1.60	1.59	1.94	1.80

**Comparable Companies Used In Relative Valuation Models**

**Cognor** AK Steel, Alumetal, ArcelorMittal, Baoshan Iron & Steel, Commercial Metals, HeSteel, Hitachi Metals, Hyundai Steel, JFE Holdings, JSW Steel, Kloeckner & Co, Metalurgica Gerdau, Nippon Yakin Kogyo, Nucor, Olympic Steel, Outokumpu, POSCO, Salzgitter, SSAB, Steel Authority Of India, Steel Dynamics, Tata Steel, thyssenkrupp, United States Steel Corp, voestalpine

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